## 要求:

根据以往的电话营销的数据,对用户进行分析,提取有价值的信息,并预测

是否响应电话营销。

## 其他相关说明:

- 1. The zip file includes two datasets:
- 1) bank-additional-full.csv with all examples, ordered by date (from May 2008 to November 2010).
- 2) bank-additional.csv with 10% of the examples (4119), randomly selected from bank-additional-full.csv.

The smallest dataset is provided to test more computationally demanding machine learning algorithms

The binary classification goal is to predict if the client will subscribe a bank term deposit (variable y).

- 2. Number of Instances: 41188 for bank-additional-full.csv
- 3. Number of Attributes: 20 + output attribute.

## 4. Attribute information:

Input variables:

# bank client data:

- 1 age (numeric)
- 2 job : type of job (categorical: 'admin.', 'blue-collar', 'entrepreneur', 'housemaid', 'management', 'retired', 'self-employed', 'services', 'student', 'technician', 'unemployed', 'unknown')
- 3 marital : marital status (categorical: 'divorced', 'married', 'single', 'unknown'; note: 'divorced' means divorced or widowed)
- 4 education (categorical: 'basic.4y', 'basic.6y', 'basic.9y', 'high.school', 'illiterate', 'professional.course', 'university.degree', 'unknown')
- 5 default: has credit in default? (categorical: 'no', 'yes', 'unknown')
- 6 housing: has housing loan? (categorical: 'no', 'yes', 'unknown')
- 7 loan: has personal loan? (categorical: 'no', 'yes', 'unknown')
- # related with the last contact of the current campaign:
- 8 contact: contact communication type (categorical: 'cellular', 'telephone')
- 9 month: last contact month of year (categorical: 'jan', 'feb', 'mar', ..., 'nov', 'dec')
- 10 day of week: last contact day of the week (categorical: 'mon', 'tue', 'wed', 'thu', 'fri')
- 11 duration: last contact duration, in seconds (numeric). Important note: this attribute highly affects the output target (e.g., if duration=0 then y='no'). Yet, the duration is not known before a call is performed. Also, after the end of the call y is obviously known.

Thus, this input should only be included for benchmark purposes and should be discarded if the intention is to have a realistic predictive model.

# other attributes:

- 12 campaign: number of contacts performed during this campaign and for this client (numeric, includes last contact)
- 13 pdays: number of days that passed by after the client was last contacted from a previous campaign (numeric; 999 means client was not previously contacted)
- 14 previous: number of contacts performed before this campaign and for this client (numeric)
- 15 poutcome: outcome of the previous marketing campaign (categorical: 'failure', 'nonexistent', 'success')

# social and economic context attributes

- 16 emp.var.rate: employment variation rate quarterly indicator (numeric)
- 17 cons.price.idx: consumer price index monthly indicator (numeric)
- 18 cons.conf.idx: consumer confidence index monthly indicator (numeric)
- 19 euribor3m: euribor 3 month rate daily indicator (numeric)
- 20 nr.employed: number of employees quarterly indicator (numeric) Output variable (desired target):
- 21 y has the client subscribed a term deposit? (binary: "yes", "no")

## 5. Missing Attribute Values:

There are several missing values in some categorical attributes, all coded with the "unknown" label. These missing values can be treated as a possible class label or using deletion or imputation techniques.